



Specialists In Human Capital Management [www.wendling.com](http://www.wendling.com)

## **Achieving Personal and Corporate Excellence**

There is tremendous need in corporate America for a two-day program that gives executives, managers, and staff an overview and introduction into the twelve critical elements of individual and corporate success today. This program has been designed in response to that need.

It contains powerful, practical ideas that can be applied immediately to improve personal and corporate results. At the same time, it is motivational and enjoyable and represents real value to both the organizations and the individuals that participate in it. This program speaks to taking responsibility, to quality and excellence, to service and satisfaction, to cooperation and communications, to creativity and innovation, to integrity and ethics, and to success and self-motivation.

### **The Goal**

To build a team of confident, competent individuals committed to quality work and excellent customer service.

### **The Challenge**

Most people want to do their best but they often don't know how. Teamwork requires shared values, shared objectives and a common language. For people to perform well they need both education and motivation. This program provides both.

### **The Process**

This fast-moving, one or two-day total immersion seminar gives each person a series of practical action tools that can be applied immediately to get better results. It develops common goals and a common frame of reference for better communications and immediate performance improvement.

### **The Results**

Participants emerge with greater competence, confidence and commitment to working together to get the job done. They develop greater loyalty to the company and to each other.

### **The Benefits**

- More energy and enthusiasm.
- Better focus and concentration.
- Higher sense of responsibility.
- Greater commitment to quality and customer service.

- More effective communications.
- Superior teamwork.
- Self-esteem and personal pride.

### **The Training**

A fully flexible, multi-media, video-assisted training program, complete with workbooks, exercises and audiotape reinforcement. Designed to be easily facilitated by in-house personnel or outside professionals.

### **The Program**

1. Potential and Possibilities
2. Power and Purposefulness
3. Responsibility and Accountability
4. Excellence and Quality
5. Concentration and Focus
6. Service and Satisfaction
7. Cooperation and Communication
8. Creativity and Innovation
9. Personal and Professional Development
10. Integrity and Ethics
11. Courage and Persistence
12. Success and Self Motivation